



# Newly Qualified to Associate Director Surveyor/Planner/Related Property Professional

Peterborough Embankment

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## KEY DETAILS

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- > Permanent role
- > Competitive salary
- > Some travel will be required
- > Location: Manchester City Centre fringe/  
home working

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## ABOUT HIVE

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Hive Land & Planning is an award winning, niche planning and surveying practice that has the combined skill set to provide a wide-ranging consultancy service specialising in delivering large-scale residential-led projects for, and in collaboration with, the public sector. In the nearly 6 years since Hive was established, the company has developed an outstanding reputation for quality of service in various specialist fields.

We have quickly grown a dynamic and flexible team, delivering an exciting range of projects for our client base that includes volume and SME housebuilders, contractors, developers, local authorities, registered providers, Homes England, landowners and corporate clients.

Hive is instructed across a wide range of large-scale transformational projects ranging from town centre regeneration to advising on numerous aspects of garden towns and villages/new settlements and other large-scale residential-led sites. Hive is notably the only consultancy to be advising upon all four Garden Villages in the North West.

At Hive, our core values are to be personable and work in collaboration and partnership with our clients, local authorities, consultant teams and the communities we work in. We pride ourselves on offering a diverse and bespoke service to our clients, with a clear focus to provide high quality advice, outputs and results. Hive's collaborative development team approach ensures our advice is delivery focussed.

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## OUR DEVELOPMENT CONSULTANCY WORK

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We are currently working on a diverse and interesting range of development consultancy instructions, covering a number of different sectors; Infrastructure funding, disposal strategies, site brokering/agency/soft market testing, site finding, commercial negotiations, site assembly, regeneration/town centre delivery, garden village and new settlement delivery strategies and much more.

Here's some examples of current and recent projects:

- > **Health Innovation Bolton**  
**Client:** Bolton Council  
A proposed extension to a considerable area of land between Bolton Hospital and the M61, with potential to accommodate transformational development of both housing, employment and health related development to support the revitalisation and growth of Bolton Hospital. Acting on behalf of the Council, Hive is instructed to formulate the delivery strategy and support the negotiations with a major national strategic land holder/developer.
- > **Middleholme, Peterborough**  
**Client:** Peterborough City Council  
Supporting the City Council in delivering a major, city centre-fringe brownfield housing development, with potential for c500 new homes. Working in collaboration with the adjoining landowners, Hive is advising on collaboration agreements, planning and de-risking strategies, consultant team procurement and numerous other matters. Hive's service is a broad, flexible project delivery service, to support the existing client-side skills and capacity.
- > **South Lancaster Growth Catalyst**  
**Client:** Lancashire County Council  
A scheme for over 9,000 new homes (including Bailrigg Garden Village) for delivery over the next 30 years. Our strategic advice covers a wide range of services from infrastructure funding (£140m), planning strategy, policies for securing developer contributions, programme management and landowner/developer engagement.



The Garden Village @ Handforth

> **Cotton Works**

**Client:** The Heaton Group

One of the Country's largest brownfield, urban mill complexes. Located in central Wigan. Hive's clients, The Heaton Group, is undertaking a comprehensive, regenerative approach to the conversion and re-development of the buildings on site, that will provide a new living, employment and leisure focussed destination. Hive has secured grant funding, put a new governance arrangement in place and is leading on stakeholder engagement.

> **Preston City Living Strategy**

**Client:** Preston City Council

Negotiation and implementation of the multiple award-winning Preston City Living Strategy. Identifying development opportunities, addressing barriers to delivery and supporting landowners and developers in bringing their sites forward to deliver the regeneration of central Preston through the redevelopment of sites and bringing City Living to Preston.

> **The Garden Village @ Handforth**

**Client:** Cheshire East Council

Having secured £21.7m of infrastructure funding, Hive are now working on the disposal and the stewardship strategies for the delivery of the 1,500 unit garden village. As the majority landowner the Council need a strategic plan for the complex multi-phased disposal of the land, through soft market testing and analysis of market conditions. Hive have a separate instruction for the strategy to deliver and maintain the green infrastructure and community facilities.

> **Parkwood Mills**

**Client:** PJ Livesey

Hive is supporting PJ Livesey, the UK's leading specialist in the conversion of heritage buildings for residential use, in securing grant funding to deliver their site in Huddersfield. Hive has led the consultant and client team to create a business case to seek grant funding that will make this long-stalled development site viable.

**AWARDS**

Hive have also won regional and national planning awards for our work on the Preston City Living Strategy with Preston City Council, including best overall project at the 2020 Planning Awards and the prestigious Silver Jubilee Cup at the Royal Town Planning Institute National Awards for Planning Excellence in 2021.



**OUR CLIENTS**

Here's some of our current development consultancy clients.



## WHO ARE WE LOOKING FOR?

At Hive, you'll be part of a motivated and friendly team who's focus is to provide high quality advice and deliver results for our clients. You'll be encouraged to innovate and drive projects forward using your own initiative as part of wider collaborative team approach. There will also be the opportunity to get involved with other aspects of the Hive business and new growth areas.

For the more senior positions, we will be looking for someone who can lead projects, win new business and generate leads, commensurate with the position applied for.

We are looking for someone who can demonstrate that they have the majority of the following qualifications, experience and attributes:

### QUALIFICATIONS

- Surveying/Planning/Housing related degree and/or postgraduate qualification (preferable).
- Royal Institute of Chartered Surveyors (RICS) /Royal Town Planning Institute (RTPI) (preferable).

### EXPERIENCE

- Excellent written and verbal communication skills (essential).
- Private sector development consultancy experience (preferable).
- Managing and delivering large scale, residential led projects (essential at more senior levels).
- Ability to demonstrate core surveying/development knowledge (essential at more senior levels).
- Demonstrable project management skills, with experience in leading multi-disciplinary teams (essential at more senior levels).
- Delivering commercial land and property deals (essential at more senior levels).

### ATTRIBUTES

- Confident and personable communicator, with an ability to maintain positive working relationships
- An entrepreneurial mindset and ability to spot new opportunities
- Self-motivated and capable of working to strict deadlines, operating within clear financial controls
- Ability to manage and develop junior members of the team (applicable to more senior levels).
- Collaborative approach to work with team members, clients and local planning authorities
- Solution focused, adopting innovative and creative approaches to independently deliver projects
- Ability to run multiple projects at the same time and prioritise workload
- Commercially aware

- Ability to work flexibly and work outside standard hours of work in response to business requirements

Alongside the criteria listed above, you will also play an important role in helping to drive the future growth of Hive. Business development experience and/or having an established client base would therefore be an advantage.

The successful candidate will require the use of their own car and a valid driving license.



If this role is of interest and you're keen to join the Hive team, please contact Mark Vaughan in the first instance and submit your CV via email no later than **Friday 24th November 2023**.



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